



get closer go further

RISE with SAP. SOAR with Accenture.
Your partners for rapid transformation



According to Accenture research, the most successful companies today are those that can compress more transformation into less time to move deeper, further, wider and faster. They are operating with a cloud-first strategy and are more heavily investing in technology and innovation. RISE with SAP and SOAR with Accenture closely complement each other to help drive those essential business goals. Our companies have come together to create solutions that combine SAP® technology with Accenture assets and services to help companies move to the cloud faster, extend their capabilities in the cloud, and then use those capabilities to transform business models and accelerate innovation.



The world is living in an era of compressed transformation.

Driven partly by the COVID pandemic and partly by the blistering pace of technology, market and business change, companies are finding themselves in a position of continuous flux and adaptation. But their enterprise systems and technology used to run the business are often at least a decade old and not up to new challenges. Only a cloud-first strategy, executed at a faster speed than companies are accustomed to, can deliver the resilience, agility, and customer focus that is required.

As Accenture characterizes it, succeeding in this time of compressed transformation requires a reversal of the typical or received wisdom about cloud penetration: Instead of being 20% in the cloud and 80% on-premise, those numbers will be reversed. Think of companies moving to 80% in the cloud and doing so not in a decade but in just a few years. That is both the challenge and opportunity ahead.

Accenture has examined the characteristics of cloud leaders in a couple of ways. Our "[Cloud Continuum](#)" study found that a select group of companies has moved beyond leveraging the cloud for cost reasons only and is also using it to drive innovation and new operating models. Cloud is no longer a single destination. It's become a dynamic continuum of opportunities — from public cloud through edge and everything in between.

Other [research](#) has found that cloud leaders — as well as what we call "leapfroggers" who are rapidly catching up with the leaders — are pursuing distinctive strategies. They are:

- 1** building core systems strength in the cloud;
- 2** targeting twice as many business processes for digital transformation than their peers; and
- 3** dramatically increasing their spending on innovation.

Typical investment strategies have companies spending 70% to keep the lights on while investing just 30% on innovation. Leaders are flipping those numbers.



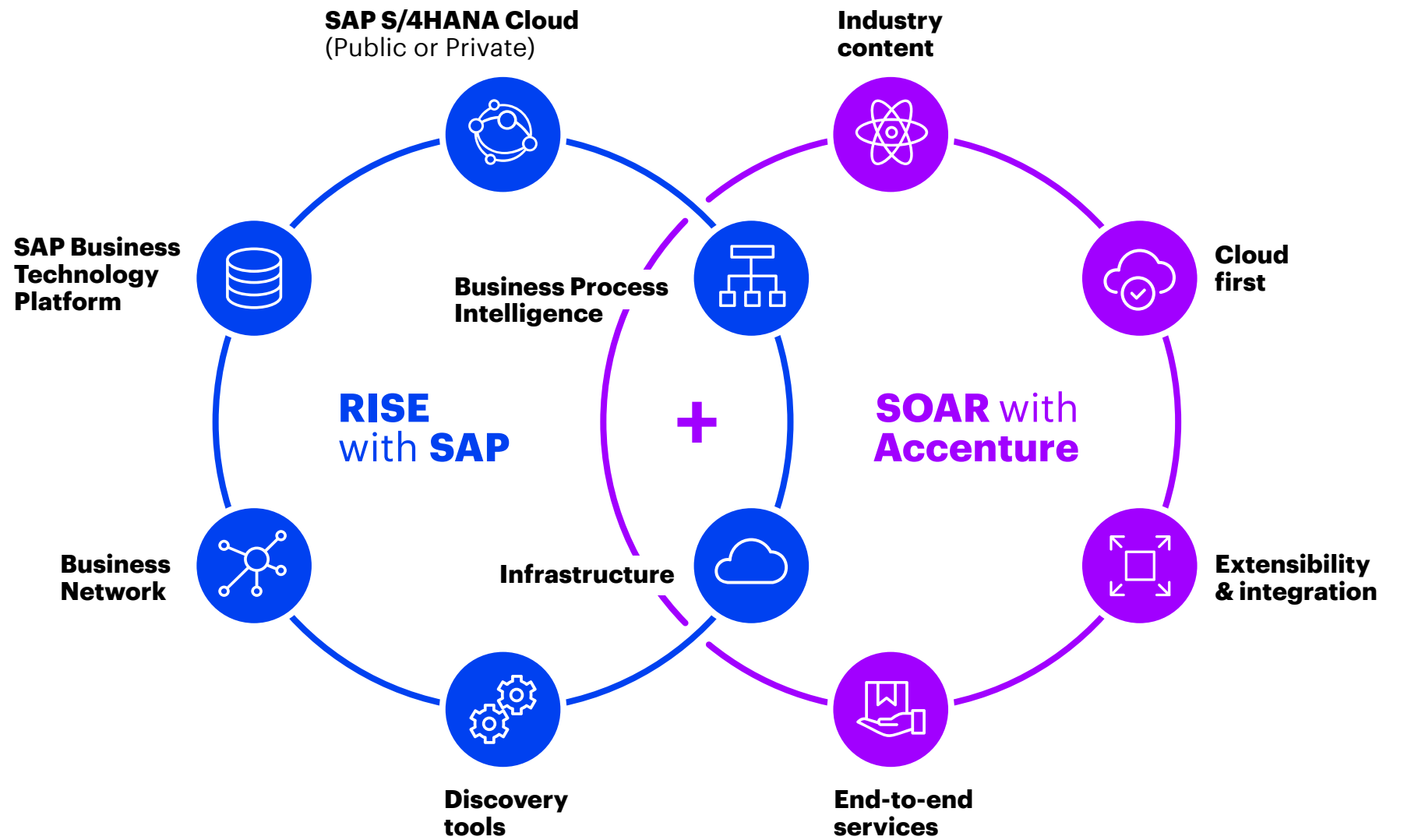
RISE with SAP. SOAR with Accenture.

In this business and technology context lies the value of what SAP and Accenture are doing to help clients move to and innovate in the cloud.

RISE with SAP is a comprehensive set of packages, with SAP S/4HANA® Cloud at the core, to help companies transform and innovate, redesign business processes, reduce internal complexity, and adopt new business models in the cloud. RISE with SAP is offered on a subscription basis, enabling clients to run their SAP estate in a SaaS-like model with cloud economics. This approach allows clients to focus more of their resources on building new capabilities rather than managing the legacy estate, thereby turning the ratio of non-discretionary versus discretionary spend upside down (from 70–30 to 30–70). (For more, see sidebar, "What is RISE with SAP?")

SOAR with Accenture is a solution and service portfolio that complements and is optimized for RISE with SAP deployments. (See Figure 1.) It increases the value clients realize from RISE with SAP and accelerates their journey to and in the cloud. It also allows clients to move across the full spectrum of the Cloud Continuum with confidence and certainty. SOAR with Accenture combines our market-tested industry and business function assets, cloud expertise, integration architecture, extensibility recommendations, and end-to-end services for every stage of a transformation journey. SOAR with Accenture accelerates the ability to both move to the cloud and innovate in the cloud, paving the way for a reinvention of business models and processes, and helping companies increase business value and reduce total cost of ownership.

Figure 1: How SOAR with Accenture complements RISE with SAP



SOAR with Accenture adds powerful and unmatched capabilities

Accenture's combination of people, industry and technology excellence can deliver business value faster, cut costs and lower risks, all while simplifying and accelerating the transition to SAP S/4HANA and increasing the ability to innovate in the cloud. SOAR with Accenture provides preconfigured industry solutions, business process models, extensibility architectures, ecosystem integration, end-to-end delivery capabilities, change management and cloud-native technologies. It also brings industry cloud solutions developed by Accenture and SAP, and accelerators that are built on SAP Business Technology Platform (BTP).

What is RISE with SAP?

RISE with SAP is a comprehensive set of modular packages of cloud services that enables companies to transform and innovate in the cloud. Each package includes the same five core elements and can be supplemented with industry or business function solutions:

1

• SAP S/4HANA Cloud (public or private) on a hyperscaler infrastructure

2

• Business process intelligence, enabling holistic business process management with technologies such as process mining, analytics, optimization, and automation

3

• Embedded technical managed services and tools for transitioning to SAP S/4HANA

4

• SAP Business Technology Platform, enabling extensibility (extending the capabilities of the core SAP software with innovations) and integration (with SAP and other cloud applications)

5

• Starter pack for connecting to the SAP Business Network

Our extensive experience allows us to augment the value of RISE with SAP through:

Industry content

Accenture offers deep expertise in more than 25 industries and across business functions, giving us unequalled knowledge and experience, together with a clear understanding of emerging trends as well as leading practices. This industry content is supported by Accenture myConcerto®, our intelligent transformation platform, which orchestrates change, from business case to continuous innovation, through a rich portfolio of pre-configured SAP cloud solutions, assets, and accelerators.

- Assets and capabilities include industry process models and benchmarks, industry reference architectures, myConcerto business case and roadmap, myConcerto Intelligent Enterprise Solutions, industry cloud applications, and business process management.

Cloud-first capabilities

We are the #1 partner for the leading hyperscale providers (Amazon Web Services, Microsoft Azure and Google Cloud Platform). Our cloud assessment platform Accenture myNav® helps clients navigate and find their place on the Cloud Continuum by selecting the right architecture and solutions.

Combined with our cloud tools and expertise in SAP solutions, we have helped more than 300 SAP customers migrate swiftly and confidently to the cloud and achieve value sooner. We are

also contributing to reductions of the world's carbon footprint. Accenture research has estimated that migrations to the public cloud can reduce CO₂ emissions by 59 million tons per year. myNav's Green Cloud Advisor helps to find cloud solutions that can reduce carbon emissions and quantifies the "greenness" of potential cloud solutions to support responsible businesses.

- Assets and capabilities include myNav (which includes Cloud Business Case Builder, Cloud Architect Designer, Green Cloud Advisor, Cloud Migrator, Industry Cloud Advisor, Cloud Manager & Optimizer, Talent Advisor and Change Advisor), and Cloud Suite (with Cloud Builder, Cloud Runner, Cloud Checker, Cloud Admin, and Cloud Monitor).

Extensibility and integration

We have the capabilities to use the entire SAP solutions portfolio, and the extensibility and integration capabilities of SAP BTP and other cloud-native technologies, to help clients transform in the cloud with speed and confidence.

We support clients to achieve the business benefits of a clean core, preserving an optimized architecture across SAP and other cloud solutions. We work closely with SAP and clients through CEO-led initiatives to co-develop industry cloud solutions and embed sustainability into core business operations. These solutions reflect our commitment to keeping pace with industry and technology change and use new SAP solutions combined with Accenture know-how and assets to deliver more value.

- Assets and capabilities include intelligent data management and analytics, 180+ SAP BTP applications and assets, innovation acceleration, cloud apps that combine SAP and hyperscaler solutions (e.g., Microsoft Teams integration, AWS Data Lake, and Google AI solution).

End-to-end services

Strategy, delivery, execution, operations, and innovation must all be carefully managed in an integrated way if companies are to achieve full cloud value. We partner with SAP on every step of the business transformation journey to ensure that clients get to value faster. We work with clients to create a customized business value case, roadmap, and migration strategy which deliver benefits along a compressed transformation journey. SOAR with Accenture bundles pre-defined, end-to-end services and content, covering every step of the client journey. We enable clients to get additional value from the continuous improvement and innovation that is possible with a well-architected, industry-specific, and modular enterprise system in the cloud.

- Assets and capabilities include myConcerto methods, tools and assets, Smart()field conversion to SAP S/4HANA, Accenture myWizard® for intelligent and automated delivery, delivery factories, next-generation application management services, change management and business operations services.

Accenture and SAP: Your partners for rapid transformation

Accenture is SAP's #1 partner with more than 70,000 SAP practitioners and more than 40 years of collaboration. Together, we have served thousands of clients. We are actively partnering with SAP in client-specific contexts to make sure that our combined services properly support our joint client objectives and result in superior value creation.

Accenture is rated a "Leader" in SAP services by industry analysts including Forrester, Gartner and IDC. We have early access to SAP innovations and help shape them, giving us an unmatched degree of understanding. We are also the most awarded services partner by SAP. We run our own business on SAP S/4HANA in the cloud and we are a major service provider to SAP.

This depth of partnership makes us ideally placed to use the entire SAP solutions portfolio, and the extensibility and integration capabilities of SAP Business Technology Platform, to help clients transform in the cloud with speed and confidence.



1st

in co-development and co-innovation on SAP S/4HANA, C/4HANA, Intelligent Technologies, Business Technology Platform



120+

SAP awards in the last 5 years



47

SAP Pinnacle Awards



30+

Liquid Studios with SAP capabilities



70,000+

SAP practitioners

About Accenture






Accenture is a global professional services company with leading capabilities in digital, cloud and security. Combining unmatched experience and specialized skills across more than 40 industries, we offer Strategy and Consulting, Interactive, Technology and Operations services—all powered by the world’s largest network of Advanced Technology and Intelligent Operations centers. Our 674,000 people deliver on the promise of technology and human ingenuity every day, serving clients in more than 120 countries. We embrace the power of change to create value and shared success for our clients, people, shareholders, partners and communities. Visit us at www.accenture.com.

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