

TULLOW OIL:

JOURNEY TO CLOUD SAP

VIDEO TRANSCRIPT

Chris Rivinus, Head of Business Systems and Information, Tullow Oil:

Tullow Oil is a leading oil and gas exploration company. Most of our focus is in Africa and in South America.

Obviously there is a lot of hype about cloud strategies and taking advantage of the technology that is available in cloud and through cloud services. Trying to take our first bite of a legitimate cloud-enabled strategy for Tullow Oil, and we needed partnership, we needed a little bit of help in terms of making sure that those first steps were safe.

I think over the years we've developed an extraordinarily positive relationship with Accenture. They've been very willing to flex as our needs have changed, they've been very willing to re-size their offerings to meet our changing business requirements. And that created an atmosphere of trust, and made them an obvious choice to help us make this important move to the public cloud.

I think for us, cloud strategy is about resilience. But also adding the knowledge that comes with experienced vendors, and larger vendors to take advantage of new trends and new capabilities which are constantly evolving in that space.

I think one of the challenges that Tullow has is attracting the best and the brightest from larger vendors. So by pairing with Accenture, we were able to leverage their relationship with companies like Avanade and Microsoft and actually draw from those organizations the best and the brightest to work on our project.

We saw immediate benefits in terms of the level of planning, as well as the level of execution - really brought our project to a good conclusion with the benefits that we expected.

We moved to the public cloud with extraordinarily little business disruption, which we did not expect. So the fact that our users of the SAP environment really didn't notice a whole lot in terms of them having to do things or check things, that was fantastic. But what we have noticed is benefits and improvements in the performance of the actual system itself, and obviously the disaster recovery options that we have, the business continuity options that we have in the public cloud with its innate architecture, are fantastic.

After you make that first move to the public cloud with a significant piece of your application portfolio, it does embolden you to look at other areas in your portfolio of services that you can move to the public cloud. It gives you more flexibility in driving that digital agenda.

Tullow's push to the public cloud was about improving conditions for today. But what pushing to the public cloud also does for us is gives us a platform on which we can begin to experiment with cutting-edge technologies that are now being built and delivered through public cloud.