



Aon's story

VIDEO TRANSCRIPT

Gottesman:

I think Aon is a great example of how procurement is delivering value beyond just cost savings.

Benvenuto:

I think for the first phase when arriving at Aon it was really about getting a foundation. Really for the first time trying to join up different pieces of our organization.

Benvenuto:

We were able to go drive in this three-year window upwards of almost \$300 million in savings.

Benvenuto:

Where we find ourselves today. Which again is how do we keep pushing for value.

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